



BE PART OF THE DDC OS TEAM

At DDC OS we are always looking for great people to join our world class team.

JOB TITLE:

Outbound Sales Agent

LOCATION:

Worksop, Nottinghamshire

SALARY:

£8.00 p/h + competitive bonus!

HOURS:

Full time hours; Monday to Friday
11:30am - 8:00pm

HOW TO APPLY:

To apply for the role of Outbound Sales Agent, please forward your CV with appropriate cover letter and application form to:
recruitment@ddcos.com

Do you thrive in an exciting fast-paced environment? Would you like to be in control of how much you earn each month? Then discover if you have a flare for sales...

We are currently looking to recruit a number of Outbound Sales Agents to join our hard-working team working on behalf of our prestigious clients.

Based centrally in Worksop, Nottinghamshire, **we are a fast-growing business that loves to promote within; this is an opportunity to build a career and not just a job!**

Key Role Responsibilities:

- Through effective use of company sales techniques, introduce, promote and sell products to a variety of customers
- Consistently achieve targeted sales results in a challenging sales environment
- Represent the company and its' clients in a professional and approachable manner
- Comply with Data Protection, other regulations and the mandatory call standards expected by DDC OS clients
- Take ownership of your own performance and development through:
 - Monitoring your own performance to identify success techniques
 - Effective use of the training and coaching provided
 - Availability to take calls in line with DDC OS productivity targets
 - Maintaining customer information and records in line with the DPA and internal information
 - Management Security processes
 - Any other duties in line with business requirements

How to Succeed and Progress...

- Be passionate about achieving targets/results
- Persistent and tenacious work ethic
- Positive proactive
- Self-motivated
- Conscientious, reliable and hard working
- Smart appearance
- Flexible approach to working hours



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Key Skills:

- Excellent verbal communication skills
- Effective rapport building and questioning techniques
- Excellent objection handling skills
- Strong active listening skills
- Accuracy and attention to detail
- Works effectively as part of a team
- Experience in a similar role is desirable

Get on board and enjoy...

- Enrolment into the DDC Wellbeing scheme; this includes mental, physical and financial support. Some of the key benefits include free gym membership and health assessment.
- Free on-site parking
- Free eye care
- Exciting fundraising activities
- Competitive bonus
- Ongoing incentives with raffles and prizes
- Automatic enrolment into our pension scheme

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